



Jean Ibañez Payne

President & CEO

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540.656.7425

Certifications and Vehicles

SBA 8(a), SDVOSB, EDWOSB,
GSA awaiting approval for
(SIN 382 1 and SIN 874 4)

Headquarters

700 Market Street Suite 600
Parkersburg, WV 26101
304.893.9692

DUNS

079596025

CAGE

79M35

NAICS

541611, 541612, 541613, 541614,
541618, 541930, 561110, 611430,
611710, 921190, 923130

Customers

Departments of Energy, Treasury, Justice,
Defense, and Human and Health Services.

SBA POC

Melissa Loder

Small Business Opportunity Specialist

320 West Pike Street, Suite 300

Clarksburg, WV 26301

Tel: (304) 623-7448

Melissa.Loder@sba.gov



U.S. Women's Chamber of Commerce



Founded in 2014 by Jean Ibañez Payne, a multilingual Navy Veteran, TI Verbatim Consulting, Inc. (TIVC) is a responsive and client-oriented professional services company. TIVC exceeds client expectations in the core competencies of Workforce Development Solutions, Logistics and Logistics Information Technology and Hardware, IT Solutions, and Language Services. Jean is the sole owner and has over 30 years of experience in Government and private industry.

Workforce Development Solutions

- Recruitment Strategies
- Talent / Succession Planning
- Executive Coaching
- Team and Leader Development
- Culture Assessments
- New Supervisor Training
- Engagement and Inclusion Training
- Communications Improvement
- Facilitation Training and Services
- Curriculum Design
- Instructor Led Distance Learning
- Translation and Interpretation
- American Sign Language

Logistics and Warehouse Solutions

- Life Cycle Logistics Support
- Deployment and Mobilization Support
- Warehouse and Property Management
- Fleet Management
- Supply Chain Life-Cycle Operations
- Item Unique Tracking Solutions

IT Solutions

- Equipment Installation and Imaging
- Equipment Surplus and Stock Inventory
- Patch Installation and Update
- Database Management
- Audit Plan Implementation
- Help Desk Support Services

Why TIVC?

CUSTOMER SERVICE

GSA schedule application
Customer satisfaction of 97 of 100 rating

PROVEN SUCCESS

Admitted *early* to SBA 8(a) program based on performance

PERFORMANCE

Outstanding CPARS

RESPONSIVENESS

Responds to emails and phone calls in less than one hour

QUALITY

Delivers what is needed on time, with value, quality, and excellence